



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In re application of: Michael V. CONANT et al.

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For:

A METHOD AND APPARATUS FOR ELECTRONIC NEGOTIATION OF

DOCUMENT CONTENT

Commissioner for Patents Washington, D.C. 20231

PRELIMINARY AMENDMENT

The following preliminary amendments and remarks are respectfully submitted in connection with the above-identified application.

IN THE ABSTRACT OF THE DISCLOSURE

Please insert the following Abstract:

--A method and apparatus provide for the negotiation of the content of a document via an electronic exchange. In one example an electronic exchange operates as a repository of forms of contracts. A user can initiate a negotiation process by selecting a form contract and, if desired, customizing the contract to a particular transaction. The user can then advise a third party as to the existence of the contract on the exchange. The parties can then conduct a negotiation of

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